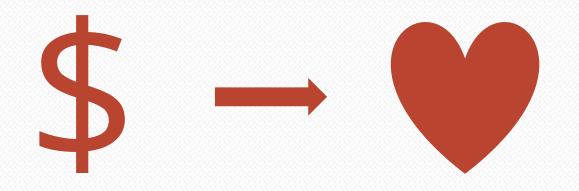
3 Secrets to Estate Planning



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Money goes straight to loved ones

✓ Without delay✓ Without extra costs

SECRET 1	SECRET 2	SECRET 3
GET	MAKE	PROTECT
STARTED	WILLS	YOURSELF

Definitions

Will

Testamentary documents signed by persons to take effect only on death subject to court review. Wills name executors/<u>estate</u> trustees to manage estates, pay bills and distribute <u>assets</u> under wills.

Probate

The process of having courts certify wills are valid. Probate establishes who administers estates and receive will benefits. Court application to probate wills are done in jurisdictions where the <u>deceased</u> resided. <u>Probate</u> also refers to the process of administering estates.

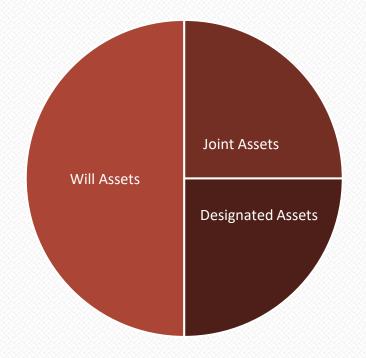
Testamentary Trust

Trusts created by <u>will</u> terms on specific terms. <u>Executor</u> or a separate <u>trustee</u> can be appointed to manage <u>assets</u> on trust terms. <u>Discretionary trusts</u> may allow executors or trustees <u>discretion</u> in how <u>income</u> or capital is distributed from the trust.



Get Started Today

Identify your joint, designated or will assets:



Estate Pie

Joint assets: surviving joint owners can inherit to save probate taxes

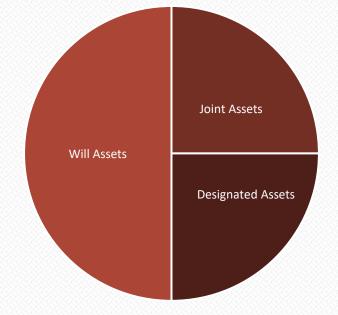
• identify

Designated assets: can bypass wills by contract or statute

identify

Will assets: what is not joint or designated

identify



Dangers of Joint Assets with Children

The Six "D" Dangers:

- 1. **Disposition** deemed disposition for *ITA*
- 2. **Debts** creditor claims
- 3. Divorce children's spousal claims
- 4. **Disputes** lack of control to sell
- 5. Disaster child dies first, you have no plan
- 6. **Dumb** lead to court challenges



Wills are essential for everyone. Invest in professionally-prepared wills. Know three things to make a will:

- 1. Who is in charge? (executor)
- 2. Who gets everything? (beneficiary)
- 3. Who are your back-ups? (executor/beneficiary)

Gifts to Charity

Not just for the wealthy...

- Charities need support after you're gone

- Use the charity's legal name

A. Reduce Tax Bites

- Capital gains, deemed disposition, rollovers
- EAT is only 1.5%
- Pay EAT to control your money
- Gifts to charity save money

B. Choose Executors Correctly

- Trustworthy family comes first may not charge fees
- Professional / Trust Company will charge 5%+
- Assess your long and short term estate needs
- Avoid conflicts of interest with blended families

Executors Dangers

Executor Dangers

- Executors have personal liability and are difficult to remove
- Compensation needs approval and is taxable income
- Liability and risk for unreasonable costs and mistakes

C. Beware Beneficiary Dangers

- Legal claims include promises, spouses and dependants
- Married spouses have property rights to inherit
- Common law spouses have claims for:

joint family ventures, unjust enrichment & constructive trust



- Expensive court guardianships are alternatives
- Plan for your needs today before it is too late
- Use separate powers of attorney for property and care
- Remember loaded guns and spare tires

Continuing Power of Attorney for Property

- POA forms are subject to legal interpretation
- Avoid real estate fraud have lawyer-prepared documents
- Institutions require legal opinions on POA
- Specify attorneys to obtain legal advice

Power of Attorney for Personal Care

- Must designate agent to decide when you can't
- Discuss treatment options with your doctor
- Attorney is not a paid personal care worker

Capacity Issues and POA

- Sign papers before you lose capacity
- Capacity is a legal term and task-specific
- Declining health can affect capacity
- Courts impose fiduciary duties

Summary

- It pays to plan
- Estate planning is easy as pie but age-related
- Good advice is not cheap
- Business owners have more to lose



About Edward Olkovich

- ✓ Ed is a west-end Toronto estate lawyer and Certified Specialist in Estates and Trusts Law.
- ✓ He edits *Compensation & Duties of Estate Trustees, Guardians & Attorneys*. Ed has resolved estate disputes and probate problems since 1978.
- ✓ The founding chair of the original Ontario Make-A-Will campaign, Ed has toured Canada speaking about estate planning to public and professional audiences.
- ✓ See Ed's valuable glossary of terms , *Ontario Executors Glossary*, at <u>MrWills.com</u>.

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